THE PRIVATE BANK





Jeffrey W. Savage

Regional Chief Investment Officer Wells Fargo Bank, N.A.

Jeff Savage is a Senior Vice President and the Regional Chief Investment Officer for the Mountain Northwest Region. His responsibilities include leading the region's investment professionals who offer high net worth individuals a customized, comprehensive approach to portfolio management. Prior to his current role, Mr. Savage was the Senior Director of Investments for the Mountain Northwest region. He is a member of the national Investment Policy Committee, overseeing all components of the investment management business line for Wells Fargo Private Bank and, the national Due Diligence Committee.

Mr. Savage has more than 25 years of experience in the financial services industry. Joining Wells Fargo in 1991, he has served as Senior Investment Manager, Equity Analyst for the national research process, Regional Investment Manager, Regional Trust Manager, and was a member of the National Steering Committee at predecessor firm, Norwest Bank. Prior to Wells Fargo, Mr. Savage was an Investment Consultant at Citicorp Investment Services.

Mr. Savage is an accomplished speaker and writer having been quoted in *The Wall Street Journal*, Reuters, CNBC.com, Bloomberg, MarketWatch, and Dow Jones as well as featured in other print, radio, and television mediums.

Mr. Savage earned his B.A., in Economics and Management from the University of Sioux Falls and an MBA from the Vucurevich School of Business at University of Sioux Falls. He holds the Certified Investment Management Consultant (CIMC) designation.

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